Dear Woodrocker

As a follow-up to the 'Camera Meeting' which we held at CCJ on Monday 24th June 2019 we have further negotiated with VumaCam and 24/7 Monitoring so that the 'Camera solution' can be phased in to allow for an easier Financial approach and also allow us to evaluate the feasibility of continuing along this camera / electronic route.

We have now broken this down into FIVE Phases:

- 1) Licence Recognition Cameras at both boom entries and exits plus a few Overview cameras to be able to readily track any suspicious vehicles.
- 2) Thermal Cameras along the SANRAL / HIGHWAY / Packard Street boundary.
- 3) Thermal Cameras along the CCJ / Hillman Street boundary.
- 4) Overview cameras at intersections within the internal spaces of both Woodmead & Khyber Rock (corners & intersections along Chrysler, Singer, Packard, Barbet, Heide, Suring, GolfView).
- 5) Thermal cameras along the CCJ / Complexes boundary (Khyber Court / Onyx / Garnet / Topaz / Khyber Rock Village / The Boulders / The Pass + relative Plymouth street residences).

The prices for the remaining Phases were all contained in the overall proposal of 24th June but shall be renegotiated when / if we decide to go with these in the future.

Phase One:

VumaCam proposal:

This will consist of 4 Poles Lincoln boom + Riley boom + Plymouth/Hillman corner + Plymouth/Lincoln intersection.

We will have 2x Multi Check point Licence Recognition cameras as well as 9x Overview cameras. The 4 poles will house the following:

 One MULTI-CHECKPOINT LPR camera at each boom area – recording both incoming and outgoing motor vehicle registration plates.
 These work extremely well no matter what lighting is supplied and can handle slow and/or fast

These work extremely well no matter what lighting is supplied and can handle slow and/or fast moving traffic.

- 2 Overview cameras at each boom area facing inwards and outwards and also covering the actual boom area itself.
- 2 Overview cameras at the Plymouth / Hillman corner facing up Plymouth and down Hillman monitoring where suspicious vehicles are travelling within the suburb.
- 3 Overview cameras at the Plymouth / Lincoln intersection facing down Plymouth and both up and down Lincoln monitoring where suspicious vehicles are headed within the suburb.
- 30 day storage of all recordings.
- Commitment to 96% uptime of all cameras.
- 12 month contract (as opposed to previous 36 months).
- Total cost of R9660 per month, excluding VAT.

VumaCam will liaise with relative persons on supply of power, fibre, etc.

WKRRA will need to Insure these cameras – we are still negotiating price with our current Broker.

24/7 Monitoring proposal:

Smart Surveillance 'Event-based' CCTV monitoring.

- Surveillance of 9 Overview cameras = **R4500** per month.
- Surveillance of 2 Licence Plate Recognition cameras = **R1600** per month.
- 12 hour turn-around on response and 5-7 days turnaround for repair (loan equipment to be supplied in interim).
- Total cost of R6100 per month, excluding VAT.

Once-off set-up costs = **R2600** and the above also based on a 12 month contract.

PHASE ONE - BASIC MONTHLY COSTS: R16,284

Obviously we need to get in extra funding for this as we are currently not covering our expenses. In Woodrock 69% of the residents contribute towards the Maintenance of the area and the Public Space security.

WKRRA shall continue to appeal to those who do not contribute to come on board, but none-the-less we have to increase our fees to meet our developing needs.

I believe that the stand-alone homes should increase their contribution to R400 per month (R70 increase), and the Complexes pay R250 a month – which is a mere R30 p.m. additional.

We appeal to EVERYONE to contribute financially, and to approach us directly at <u>info@woodrock.co.za</u> if one needs to negotiate a 'special offer' due to personal circumstances.

Finally, as instructed by the majority of residents at the Monday meeting of 24th June, the What's App Groups have been corrected to now only hold those residents who are contributing to the WKRRA.

In addition, 'WKRRA Membership' boards have been ordered and received and shall be distributed to those contributing members from next week on.

Owen Gwangwa, Manager 24/7, shall be arranging to affix the boards to the perimeter walls of the contributing members – contact him on 083.235.8340 with any queries.

Please revert via email with your ACCEPTANCE or REJECTION of this PHASE ONE of the Camera Project.

Please also feel free to comment on ways and means of increasing our monthly financial income so that we can adequately meet our expenses.

History shows an increase in July 2016 – followed by a 10% increase in March 2018.

We have not had annual increases even though our suppliers all subscribe to same – is this something that should be done in the future ?





WIMA-CAM Cesh Busk Rhyker Buck 24... WebSite Jul 1.pdf



WEERA Contributors Jul...

Kind regards

Wendy M. Robertson Director - WKRRA Woodmead Khyber Rock Residents Association P.O. Box 2719, Rivonia, 2128 email: <u>info@woodrock.co.za</u> Facsimile: 086.691.6198 Mobile: 083.700.2401 R9,660 + R4,500 = R14,160 + 15% VAT =

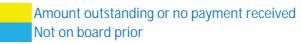
SUMMARY OF CONTRIBUTERS AS AT JULY 2019						
Chrysler (20)	11	Annapurna	38		1	
Hillman (21)	13	Bernardino	42	WKRRA	42	
Lincoln (39)	23	Boulders	14	WKRRA	10	not 6 + 10
Packard (11)	6	Forest Lea	10	WKRRA	10	
Plymouth (17)	11	Garnet	17	WKRRA	17	
Singer (17)	7	KRE.N	12	WKRRA	12	
Suring (3)	3	KRE.S	12		0	
Wolsley (2)	2	KRE.E	12	WKRRA	12	
Total stand-alone houses (131)	62	KRE.W	12	WKRRA	12	
		Khyber Court	38	WKRRA	36	
Total Homes in Complexes (351)	271	Khyber Fountains	13	WKRRA	13	
		Khyber Rock Village	18	WKRRA	11	
		Khyber Royale	21	WKRRA	4	
TOTAL HOUSEHOLDS (482) - those that pay	333	Onyx	7	WKRRA	7	
		Paddock - apartments (Body Corp)	32	WKRRA	32	
		Paddock - houses (Cluster - HOA)	19	WKRRA	19	
		Pass	13	WKRRA	13	
		Rockleigh	14	WKRRA	13	
		Тораz	7	WKRRA	7	
		Total gated residences	351		271	

Amount outstanding or no payment received Not on board prior

Surname and Initials	Street / Complex	No	Mar	Apr	May	Jun	Jul	Year to Date
TOTALS			63,400.12	71,580.12	73,530.12	77,360.00	78,279.64	364,150.00
Bernardino (42 units)	Bernardino		8,400.00	8,400.00	8,400.00	8,400.00	8,400.00	42,000.00
Boulders (14 units)	Boulders		2,000.00	2,000.00	2,000.00	2,000.00	-	8,000.00
Mathebula Jackie	Chrysler	1	330.00	330.00	330.00	330.00		1,320.00
Van der Riet Dion	Chrysler	4	Paid	660.00	330.00	330.00		1,320.00
Sandham Warren	Chrysler	6	330.00	330.00	330.00	330.00	330.00	1,650.00
Wang Fernando	Chrysler	8	Paid	Paid	Paid	Paid	3,960.00	3,960.00
Stuart R P	Chrysler	9	-	330.00	330.00	330.00	330.00	1,320.00
Barker Bev	Chrysler	10	330.00	330.00	330.00	330.00	330.00	1,650.00
Cawe Mawethu	Chrysler	15	330.00					330.00
Lemon Tracey	Chrysler	17	330.00	330.00	330.00	330.00	330.00	1,650.00
Burns Roger	Chrysler	19	330.00	330.00	330.00	330.00	330.00	1,650.00
Robertson Wendy	Chrysler	6B	Paid	Paid	Paid	1,320.00	330.00	1,650.00
MacDonald Richard	Chrysler	12	320.12	320.12	320.12	Paid	689.64	1,650.00
Desai Kuneel	Forest Lea	3	Paid	Paid	Paid	Paid	4,000.00	4,000.00
Forest Lea (10 units)	Forest Lea		2,200.00	2,200.00	2,200.00	2,200.00	2,200.00	11,000.00
Garnet (17 units)	Garnet		3,740.00	3,740.00	3,740.00	3,740.00	3,740.00	18,700.00
Schaffer Jeff	Hillman	3	660.00	Paid	330.00		330.00	1,320.00
Sari Andre	Hillman	4	660.00	330.00	330.00	330.00	330.00	1,980.00
McDonald Fiona	Hillman	5	330.00	330.00	330.00	330.00	330.00	1,650.00
Schroeder Vic	Hillman	6	330.00	330.00	330.00	Paid	660.00	1,650.00
Magondo Edson	Hillman	7	Paid	Paid	Paid	Paid	Paid	-
Daya Priya	Hillman	9	Paid	Paid	Paid	Paid	3,960.00	3,960.00
Dodd Patricia	Hillman	10	330.00	330.00	330.00	330.00	330.00	1,650.00
Goven Suresh	Hillman	11	Paid	Paid	Paid	Paid	Paid	-
Watson Domonic	Hillman	12	330.00	330.00	330.00	330.00	330.00	1,650.00

Amount outstanding or no payment received Not on board prior

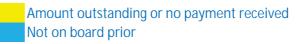
Surname and Initials	Street / Complex	No	Mar	Apr	May	Jun	Jul	Year to Date
Day John	Hillman	13	330.00	330.00	330.00	330.00	330.00	1,650.00
Lamberti Hayden	Hillman	15	330.00	330.00	330.00	330.00	330.00	1,650.00
Lambert-Porter George	Hillman	17	330.00	330.00	330.00	330.00	330.00	1,650.00
Evans Patrick	Khyber Court	20	100.00	100.00	100.00	100.00	100.00	500.00
Khyber Court (38 units)	Khyber Court		3,500.00	7,000.00	Paid	3,400.00	3,400.00	17,300.00
Khyber Fountains (14 units)	Khyber Fountains		2,800.00	2,800.00	2,800.00	2,800.00	2,800.00	14,000.00
Klerck Sue	Khyber Rock Village	1	330.00	330.00	330.00	330.00	330.00	1,650.00
Von Ruben Tandi	Khyber Rock Village	2				220.00		220.00
du Plessis (S J) Fanie	Khyber Rock Village	4	330.00	330.00	330.00	330.00	330.00	1,650.00
Steinhuis Rolf	Khyber Rock Village	5	Paid	Paid	Paid	1,000.00	1,640.00	2,640.00
Agnew B / Prentice J	Khyber Rock Village	8	330.00	330.00	330.00	330.00	330.00	1,650.00
Bennett - Miles	Khyber Rock Village	9	330.00	330.00	330.00	330.00	330.00	1,650.00
Boorman D R E / Morgan	Khyber Rock Village	10	330.00	330.00	330.00	330.00	330.00	1,650.00
Bartram Jo	Khyber Rock Village	11	330.00	330.00	330.00	330.00	330.00	1,650.00
Bartram Rob	Khyber Rock Village	11	220.00	220.00	220.00	220.00	220.00	1,100.00
Barry Wendi	Khyber Rock Village	12	330.00	330.00	330.00	330.00	330.00	1,650.00
Gurry Neville	Khyber Rock Village	13	Paid	Paid	Paid	2,500.00	Paid	2,500.00
Gallagher Judy & Pat	Khyber Rock Village	14	200.00	200.00	200.00	200.00	200.00	1,000.00
Girdwood Rob & Di	Khyber Rock Village	16	Paid	Paid	Paid	1,320.00	330.00	1,650.00
Lord Tim	Khyber Rock Village	17	330.00	330.00	330.00	330.00	330.00	1,650.00
Nash Paul	Khyber Rock Village	18	330.00	330.00	330.00	330.00	330.00	1,650.00
Arthur Margaret	Khyber Royale	1	330.00	330.00	330.00	330.00	330.00	1,650.00
Du Preez Wesley	Khyber Royale	4	300.00	300.00	300.00	300.00		1,200.00
Fentie Brad & Nicole	Khyber Royale	5	220.00	220.00	220.00			660.00
Morrell John (special agreement)	Khyber Royale	34	150.00	150.00	150.00	150.00	150.00	750.00
Barrow Terri	KRE.E	6	200.00	now KREE	now KREE	now KREE	now KREE	200.00
Barrow Terri	KRE.E	11	200.00	now KREE	now KREE	now KREE	now KREE	200.00



Surname and Initials	Street / Complex	No	Mar	Apr	May	Jun	Jul	Year to Date
Khyber Rock Est.East (12 units)	KRE.E (Apex)		Paid	Paid	9,600.00	2,400.00	Paid	12,000.00
Khyber Rock Est.North (12 units)	KRE.N (Everest)		2,400.00	2,400.00	2,400.00	2,400.00	2,400.00	12,000.00
Rayner John	KRE.S	6				200.00	200.00	400.00
Khyber Rock Est.West(12 units)	KRE.W (Andes)		2,400.00	2,400.00	4,800.00	6,480.00	Paid	16,080.00
Hooper / Logan (special agreement)	Lincoln	17	100.00		100.00	100.00	100.00	400.00
Barrow Andrew & Mel	Lincoln	18	330.00	330.00	330.00	330.00		1,320.00
Fitzhenry Anthony	Lincoln	22	330.00	330.00	330.00	330.00	330.00	1,650.00
Chalumbira Isaac	Lincoln	24	330.00	330.00	330.00	330.00	330.00	1,650.00
Chalumbira Isaac	Lincoln	24					2,000.00	2,000.00
Zluhan Lothar	Lincoln	26	330.00	330.00	330.00	330.00		1,320.00
Rael-Del-Sarte Marjan	Lincoln	27	330.00	330.00	330.00	330.00	330.00	1,650.00
Spark Ellis	Lincoln	31	330.00	330.00	330.00	330.00		1,320.00
Briggs Jocelyn	Lincoln	33	Paid	330.00	660.00	Paid	330.00	1,320.00
Knight Fiona	Lincoln	34	350.00	350.00	350.00	350.00	350.00	1,750.00
Mokhare Tumi	Lincoln	38	Paid	Paid	Paid	Paid	4,000.00	4,000.00
Scrivens Mark	Lincoln	40	220.00	220.00	220.00	220.00		880.00
Barrow Brian H	Lincoln	41	330.00	330.00	330.00	330.00	330.00	1,650.00
Callaway Greg	Lincoln	42					330.00	330.00
Nicolaus Ingrid	Lincoln	42	Paid	3,600.00	Paid	Paid	Paid	3,600.00
Meldau Stella	Lincoln	45	330.00	330.00	330.00	330.00		1,320.00
Gaizley Jayson	Lincoln	46	330.00	330.00	330.00	330.00	330.00	1,650.00
Sehoole Ignatius	Lincoln	49			220.00	220.00	220.00	660.00
Hinson Jacob	Lincoln	52	300.00	300.00	300.00	750.00	330.00	1,980.00
Kabi Vusi	Lincoln	34a	330.00	330.00	330.00	330.00	330.00	1,650.00
Horn Tian	Lincoln	39a	330.00	330.00	330.00	330.00	330.00	1,650.00
Vilakazi Leanda	Lincoln	43	330.00	330.00	330.00	330.00	330.00	1,650.00
Miller Jenny (special agreement)	Lincoln	50	200.00	400.00	Paid	200.00	200.00	1,000.00



Surname and Initials	Street / Complex	No	Mar	Apr	May	Jun	Jul	Year to Date
Onyx (7 units)	Onyx		1,540.00	1,540.00	1,540.00	1,540.00	1,540.00	7,700.00
Pillay Magash	Packard	5	350.00	350.00	350.00	350.00		1,400.00
Bouwer Ernie	Packard	9	330.00	330.00	330.00	330.00	330.00	1,650.00
Matshoga Hendrik	Packard	15	Paid	Paid	Paid	Paid	1,750.00	1,750.00
Ndlovu Tracey	Packard	17	330.00	330.00	330.00	330.00	330.00	1,650.00
Mackay Margaret	Packard	19				330.00		330.00
Sangiorgio AnneMarie	Packard	23	350.00	350.00	350.00	350.00		1,400.00
Ingles Pippa	Paddock	107				320.00		320.00
Bath Helen	Paddock	132				220.00	220.00	440.00
Cochrane R Bruce	Plymouth	9	330.00	330.00	330.00	330.00	330.00	1,650.00
Cochrane R Bruce	Plymouth	9	220.00	220.00	220.00	220.00		880.00
Foster-Pedley Jonathan	Plymouth	13	330.00	330.00	330.00	330.00	330.00	1,650.00
Hippele Yvonne	Plymouth	15	330.00	330.00	330.00	330.00	330.00	1,650.00
Steingold Norman	Plymouth	16	550.00	550.00	550.00	550.00	550.00	2,750.00
Gill Jennifer (B&B)	Plymouth	18	550.00	550.00	550.00	550.00	550.00	2,750.00
Matabane Karin	Plymouth	19	Paid	700.00	350.00			1,050.00
Muller Janno	Plymouth	22	330.00	330.00	330.00	330.00	330.00	1,650.00
Leopold Eileen	Plymouth	24	330.00	330.00	330.00	330.00	330.00	1,650.00
Du Toit Helen	Plymouth	32	300.00	300.00	300.00	300.00	300.00	1,500.00
Alcorn Richard	Plymouth	30	300.00	300.00	300.00	300.00	330.00	1,530.00
Rockleigh (14 units)	Rockleigh		2,600.00	2,600.00	2,600.00	2,600.00		10,400.00
Numes Terri	Singer	9	330.00	330.00	330.00	330.00	330.00	1,650.00
Barrow Robert	Singer	9	330.00	330.00	330.00	330.00	330.00	1,650.00
Bucarizza Aldo	Singer	10	330.00	330.00	330.00	330.00	330.00	1,650.00
Olver Vanessa	Singer	11	Paid	Paid	Paid	1,760.00	1,200.00	2,960.00
Muller Anthony	Singer	12	330.00	330.00	330.00	330.00	330.00	1,650.00
Favre Etienne	Singer	18	330.00	330.00	330.00	330.00	330.00	1,650.00



Surname and Initials	Street / Complex	No	Mar	Apr	May	Jun	Jul	Year to Date
Cochrane Doug	Singer	20					330.00	330.00
Hodson Karen	Suring	4	330.00	330.00	330.00	330.00		1,320.00
Pearson	Suring	6	Paid	Paid	Paid	Paid	3,960.00	3,960.00
Kuhn Alex	Suring	8	330.00	330.00	330.00	330.00	330.00	1,650.00
Paddock BC (32 units)	The Paddock		1,512.00	1,512.00	1,512.00	1,512.00		6,048.00
Paddock HOA (19 units)	The Paddock		888.00	888.00	888.00	888.00		3,552.00
Roos Dr Hans	The Pass	1	350.00	700.00	350.00	Paid		1,400.00
Khyber Rock H/owners (13 units)	The Pass		2,640.00	2,640.00	2,640.00	2,640.00	2,640.00	13,200.00
Topaz (6 units)	Topaz		1,410.00	1,410.00	1,410.00	1,410.00	1,320.00	6,960.00
Venzo Roger	Wolseley	8	200.00	200.00	200.00	200.00	200.00	1,000.00
Venzo Roger	Wolseley	8	330.00	660.00	660.00	330.00	330.00	2,310.00
Imvula Protection	Wolseley		550.00	550.00	550.00	550.00	550.00	2,750.00
Smallberger Marike			Paid	Paid	1,000.00	Paid		1,000.00
TPN Website Sponsorship			750.00	750.00	750.00	750.00	750.00	3,750.00

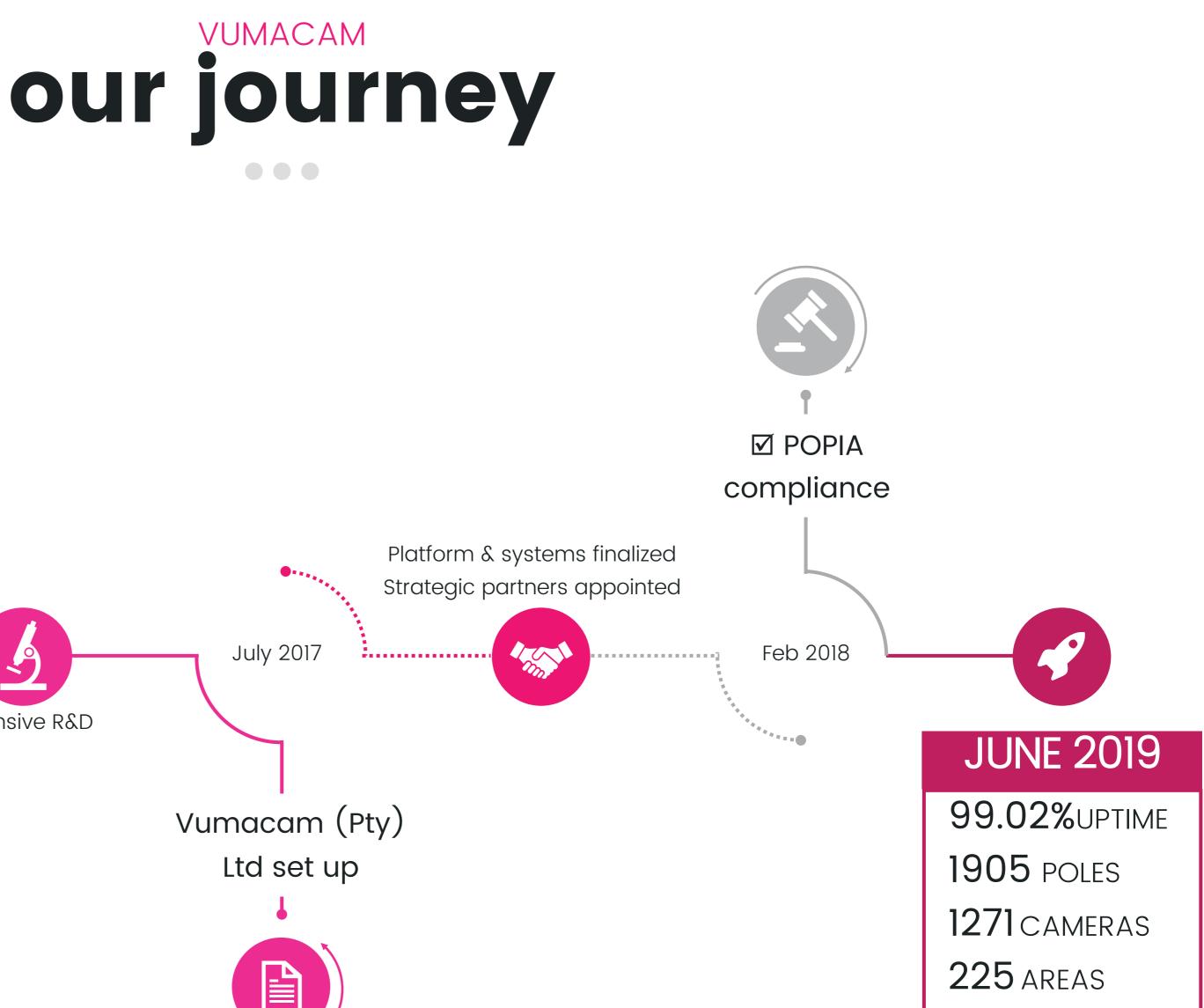
	TO:	Wendy Robertson
	FOR:	Internal solution
	TEL/MOBILE:	0837002401
5-7 SMART	EMAIL:	info@woodrock.co.za
SURVEILLANCE	CONSULTANT:	Anthony Klein
L J SURVEILLANCE		
PROPOSAL	_ / /	
	<u> </u>	
	/ /	/
INTERNET CONNECTIVITY (TO BE SUPPLIED BY CLIENT)	Quantity	Total
SMART SURVEILLANCE EVENT-BASED CCTV SOLUTION 12 - MONTHS		
Supply and install of strategically placed intelligent detection cameras		
Supply and install of pro-active audio system in static locations		
Integration of internal detection devices		
Smart detection recorder and transmitter		
Proposal excludes power reticulation	ļļ	
Overview CCTV cameras	9	R4 500,00
License plate recognition	2	R1 600,00
Once off Setup Cost	4	R2 600,00
SMART SURVEILLANCE EQUIPMENT EVENT-BASED CCTV SOLUTION	Capex Incl Vat	Орех
36 - MONTH SOLUTION		open
Supply and install of strategically placed intelligent detection cameras		
Supply and install of pro-active audio system in static locations		
Integration of internal detection devices		
Smart detection recorder and transmitter		50.00
Proposal excludes power reticulation		R0,00
SMART SURVEILLANCE EQUIPMENT MAINTENANCE /SLA		
12 hour working hour turn around period in relation to site attendance from fault		
reported (excluding weekends).		
Equipment failure: Five to seven working days to repair equipment (a loan unit on		
site will be provided if possible). Hikvision Dahua CCTV has a 3-year warrantee.		
Client must ensure that all technology installed is insured in relation to acts of		
GOD, power surges and theft. All major damage to the CCTV exceeding R1000-00		
will be quoted before repaired.		
A maximum of four (6) call outs per month - thereafter each call with be at a		
standard call out rate charged at R550,00 per call out quarterly preventive system health check to test of the equipment		
12 Working hours to repair from site attendance and if required client		
authorisation		
In the event that a fault has been caused by a third part intervention a call out fee		
will be charged for the response and rectification of such fault Insurance excess		
will be payable by the client in the event that the system is damaged due to		D0 00
electrical serge or reticulation	┪	R0,00
EXCLUSIONS:	Sub Total	R7 100,00
Internet connectivity	Vat 15%	R1 065,00
Power reticulation	Total	R8 165,00
		100,00

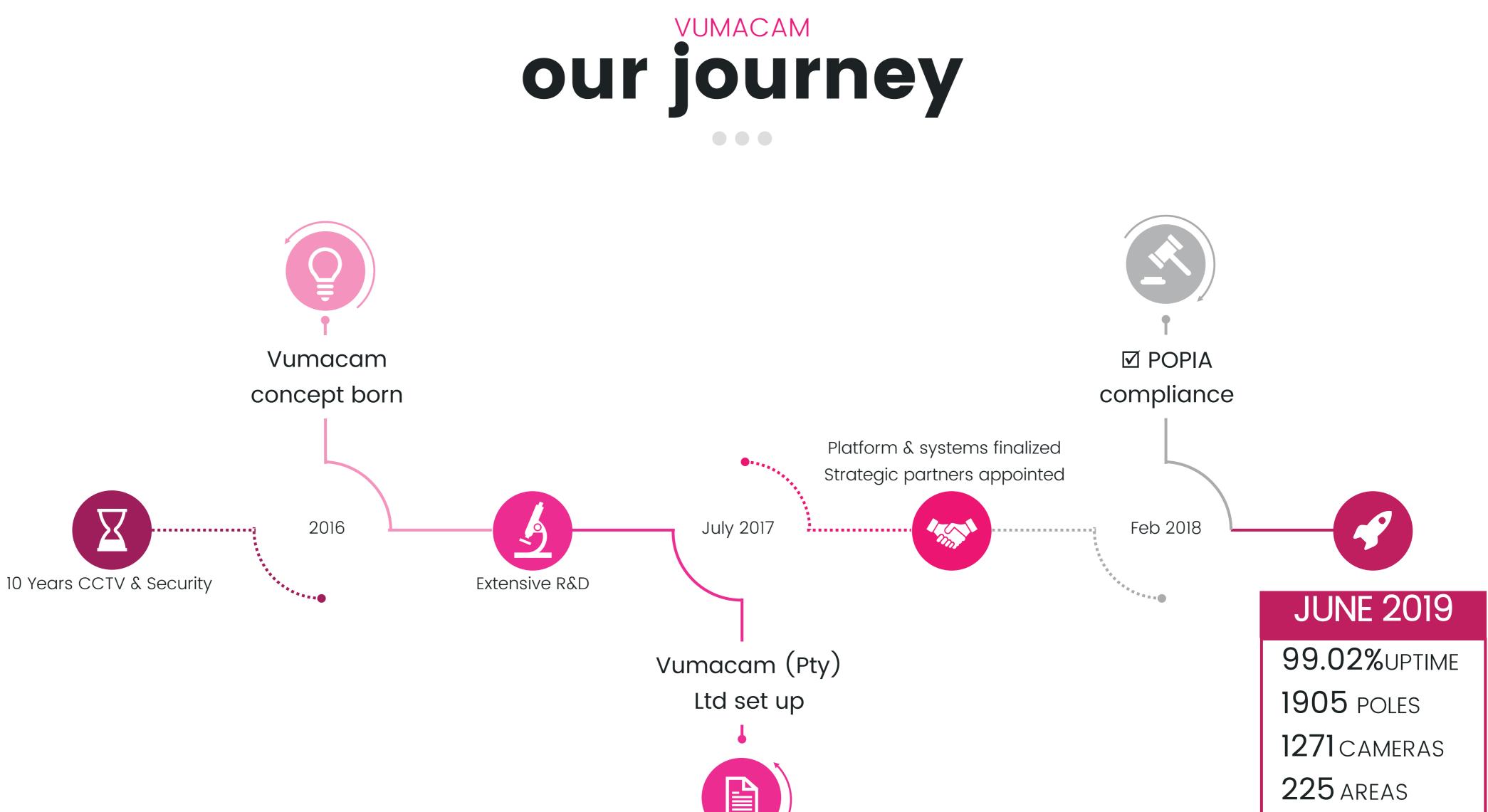


VUMACAM Khyber Rock- 24/7

JULY 2019

Vumacam provides a secure controlled access public space surveillance network for smarter. safer cities.





CAM





vumacam benefits



No Capital Outlay

Infrastructure, maintenance, insurance, replacement kit, monitoring, technical environment, storage, support



Reliable Feed

Consistent reliable feed, monitored for multiple points of failure

Extensive Network Coverage Reduced 'blind spots' of adjacent areas

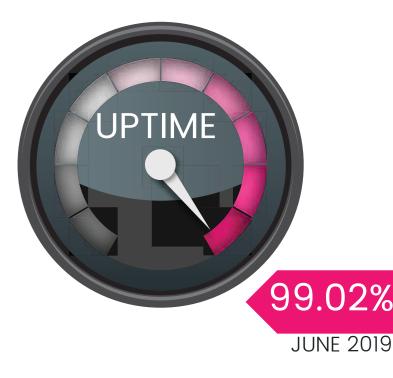
•

Secure and Compliant POPIA and regulatory compliance, secure

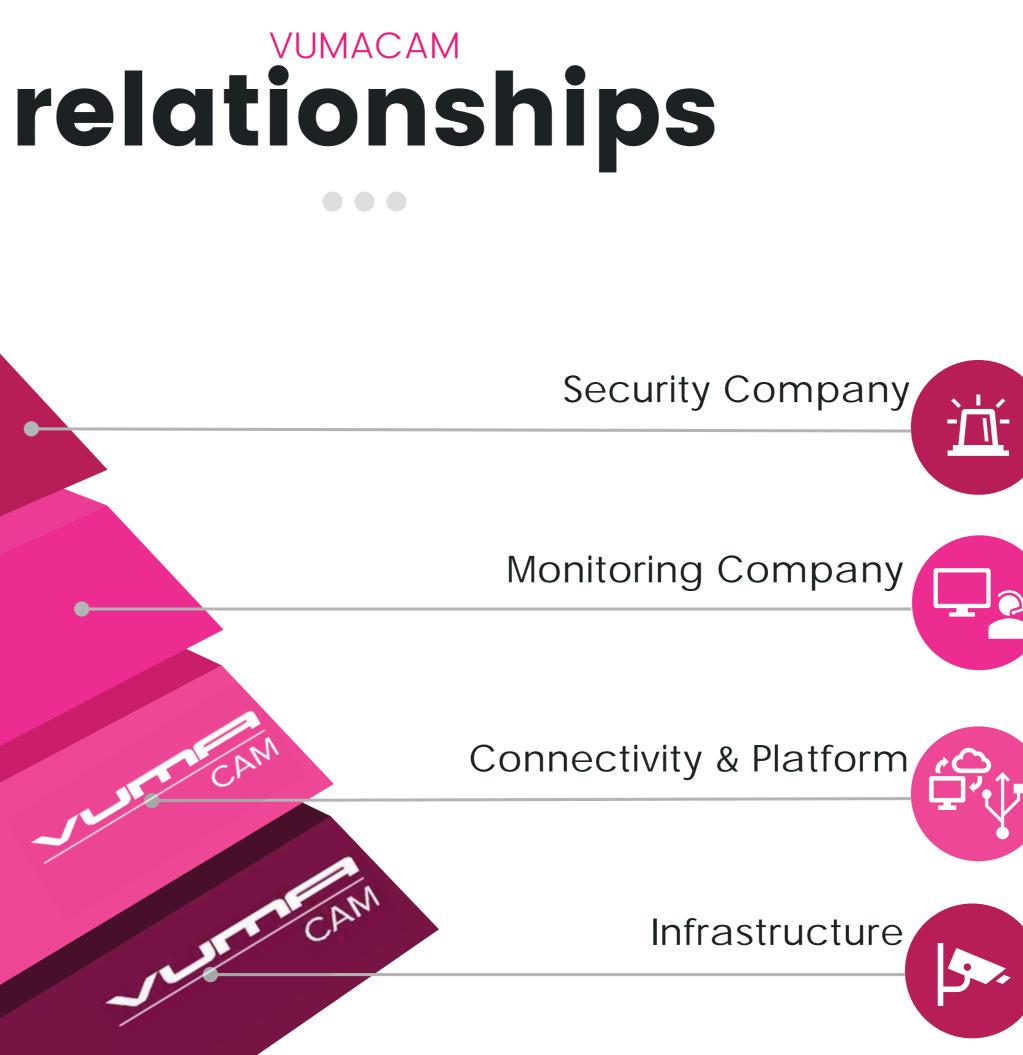


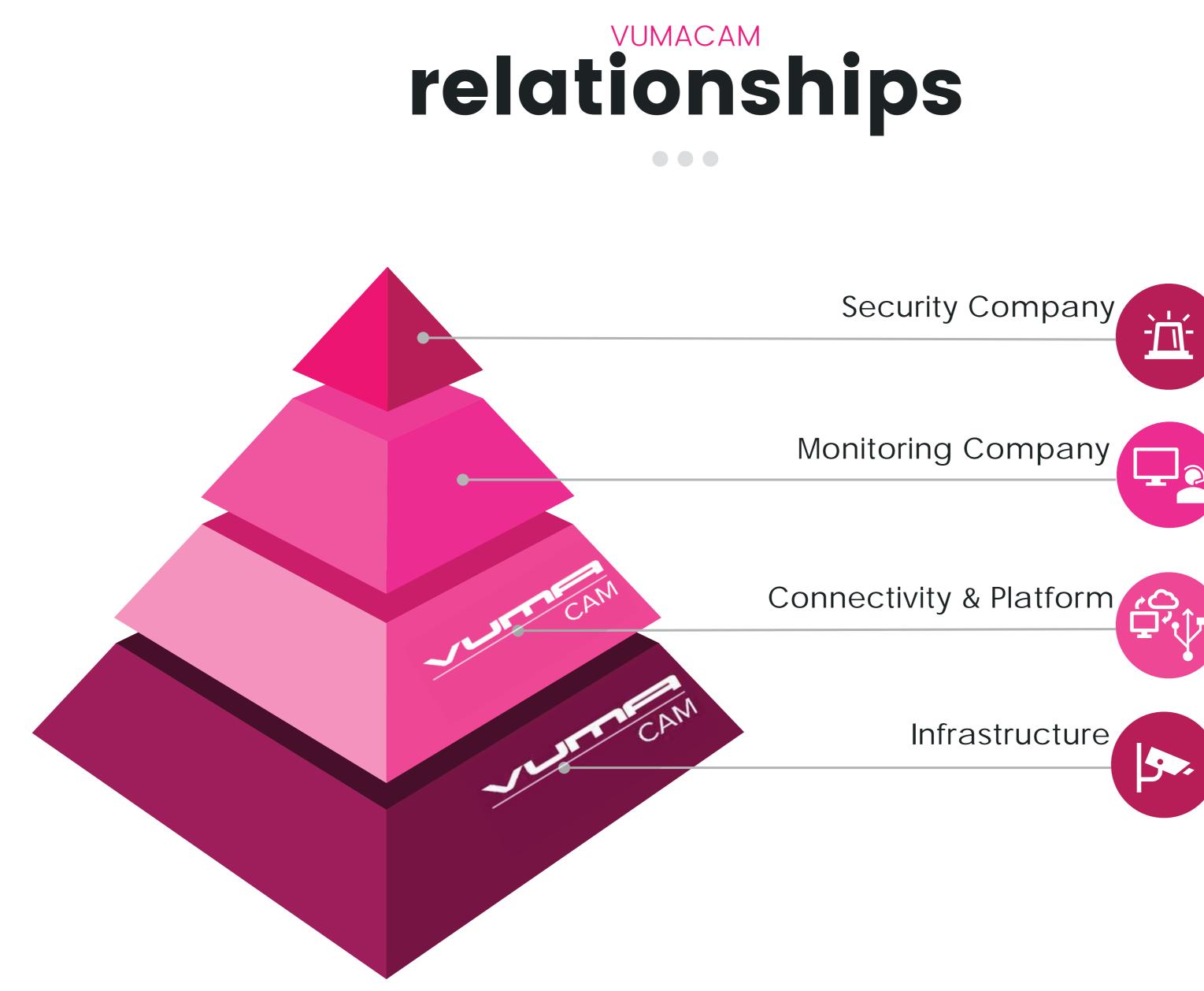
SLA

Service Level Agreement with penalty/credit system



CAM











RESEARCH & DEVELOPMENT

Years of determining optimal specifications AND finetuning model



EXISTING ECONOMIES OF SCALE

Connectivity, Storage, Hardware, Preferential Partners



CONNECTIVITY

Significant savings owing to strategic partners Fibre connectivity ensuring reliable, consistent feed



STORAGE

Built & owned storage system, built to reduce cost per GB

VUMACAM why vumacam



GRANULAR DETAIL

Considerations of all requirements based on existing client feedback = superior client value, service efficiencies & minimised costs



INTRICATE UNDERSTANDING

Of optimal solution and maintenance cycles allows ability to provide assistance & support with establishing and maintaining 3rd party relationships



UPTIME SLA 96% Commitment - Current 99.02%



REGULATORY COMPLIANCE

Security, Privacy, Legal Acts carefully considered



WHAT YOU GET	VUMACAM	TRADITIONAL	WHY THIS IS IMPORTANT
Guaranteed camera uptime	Yes, 96% minimum	Normally not monitored	Know when your cameras are down, and trust that they are working when you need them to be
SLA	Yes	No	Know what you are paying for at all times
Reporting on uptime	Yes	No	Know monthly what performance is, and how you are tracking to SLA. Be notified of any downtime so you don't only find out when an incident occurs that the camera is not working
Maintenance and fixes	Included – Strict turnaround times to adhere to 96% SLA uptime. Replacement stock always on hand. Dedicated maintenance teams.	Days or weeks – including extra cost for replacement of faulty equipment	Extra cost involved in repairing/replacing equipment. Time delay in repairing = camera down – ordering extra stock, reconfiguring, resuming service
Insurance	Yes – Included	At your cost	For injuries and replacement kit in a disaster
LPR network	Vast	Access to only your cameras	LPR functionality, integrated with multiple databases, across an extensive network, allowing access to vehicles of interest across the entire network
Storage of Feed	Secure storage in a tier3 datacentre, built specifically for CCTV feed, best price point	I OCAL	Datacentre storage is accessible from any connection is not subject to interference and is secure and not at risk of local disturbance (NVR being stolen, broken)
Consideration for regulatory compliance (privacy, POPIA, impact on ongoing investigations)	Yes	Seldom	Ensures strict compliance and adherence to regulations and privacy concerns
Connectivity to the camera pole	Fibre	Various	Consistent, reliable feed, no interruptions, good bandwidth – ensures efficient throughput and dependable service
Connection redundancy/Firewalls/Security	Yes	?	Compliance and access security, redundant connectivity to data centre
Server and software solutions	Managed and monitored server environment Milestone = world class video management system	Disparate systems	integrates with chosen analytics software all in one view (no need to move from system to system)
Sensor in pole	Yes	?	Know when power is down, when the temperature will impact outcome, when a pole moves = impact view
Battery backup	Yes	?	If power to a pole goes down, buffer to address the issue before feed is lost
Research & Development	Continuous	No	Continually determining optimal specifications AND fine tuning model and solution
Technology upgrades	Included at no extra cost	Extra cost	As technology advances you want your solution to keep up to date, and not have to incur extra cost to keep abreast
Footage Requests	Portal for requests	Manual	Ease and regulatory compliance of retrieval increase efficiency and usability in court
Capital Outlay	No – monthly cost for access to feed	Yes	Do you want to have the headache of raising capital, owning equipment, maintaining kit, ensuring you have extra cash on hand to pay for replacement cost?
8			



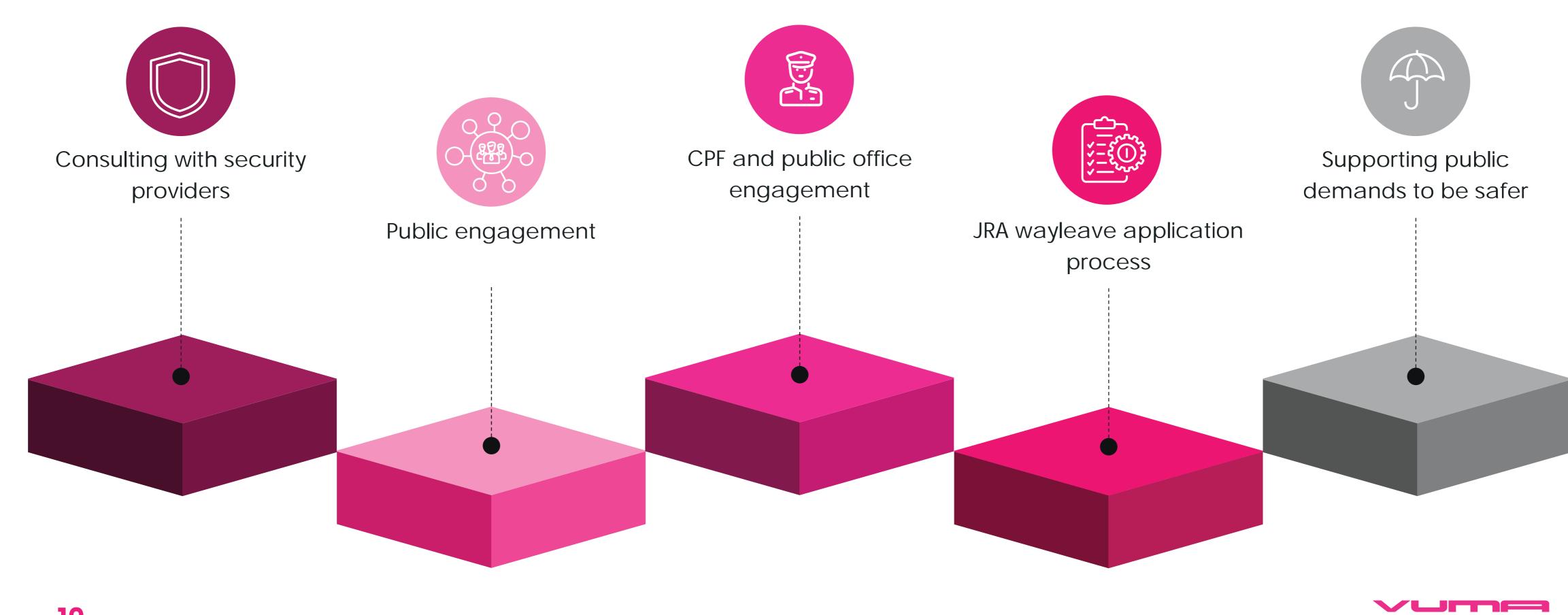
vumacam services



VUMACAM





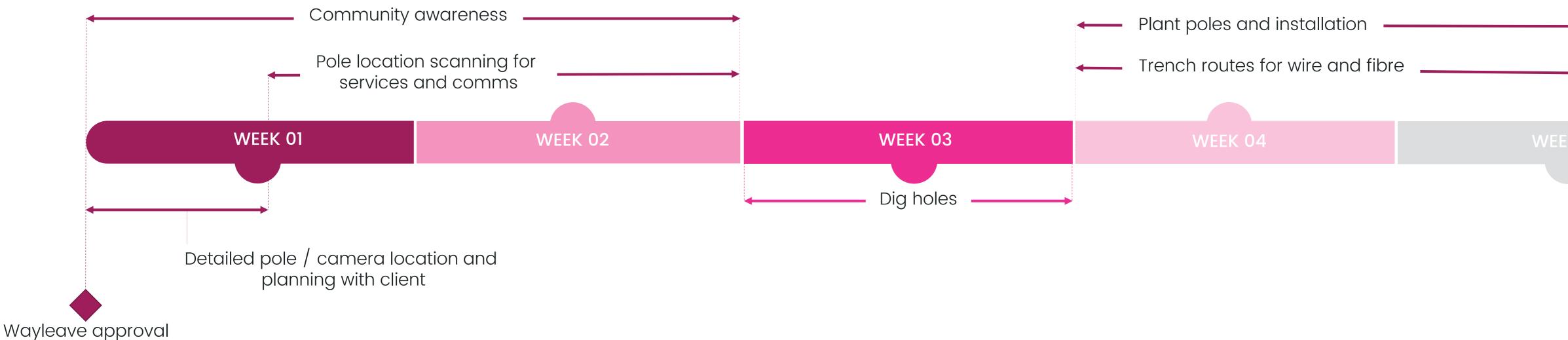


Vumacam is currently deploying infrastructure across Johannesburg to enable safer, smarter cities by driving collaboration between all stakeholders.



CAM

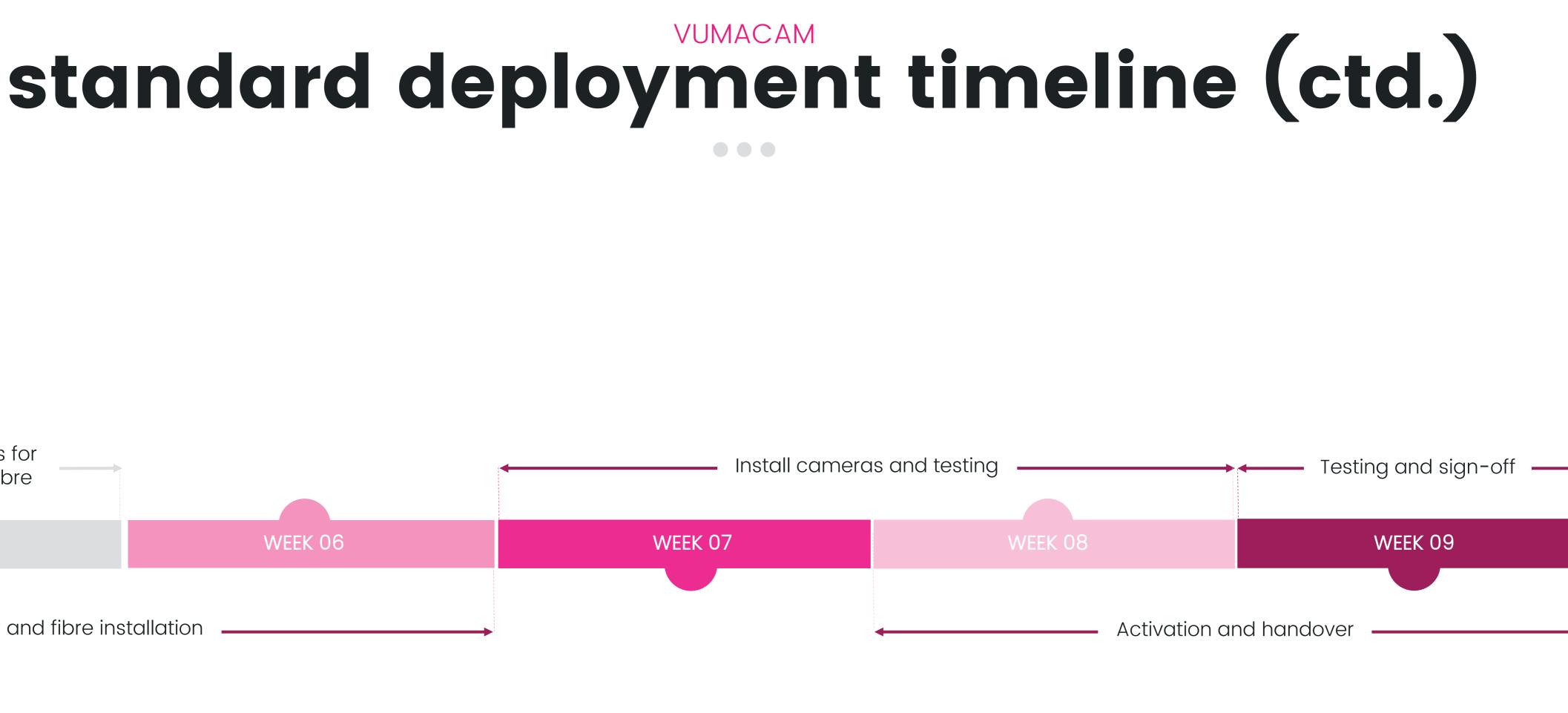


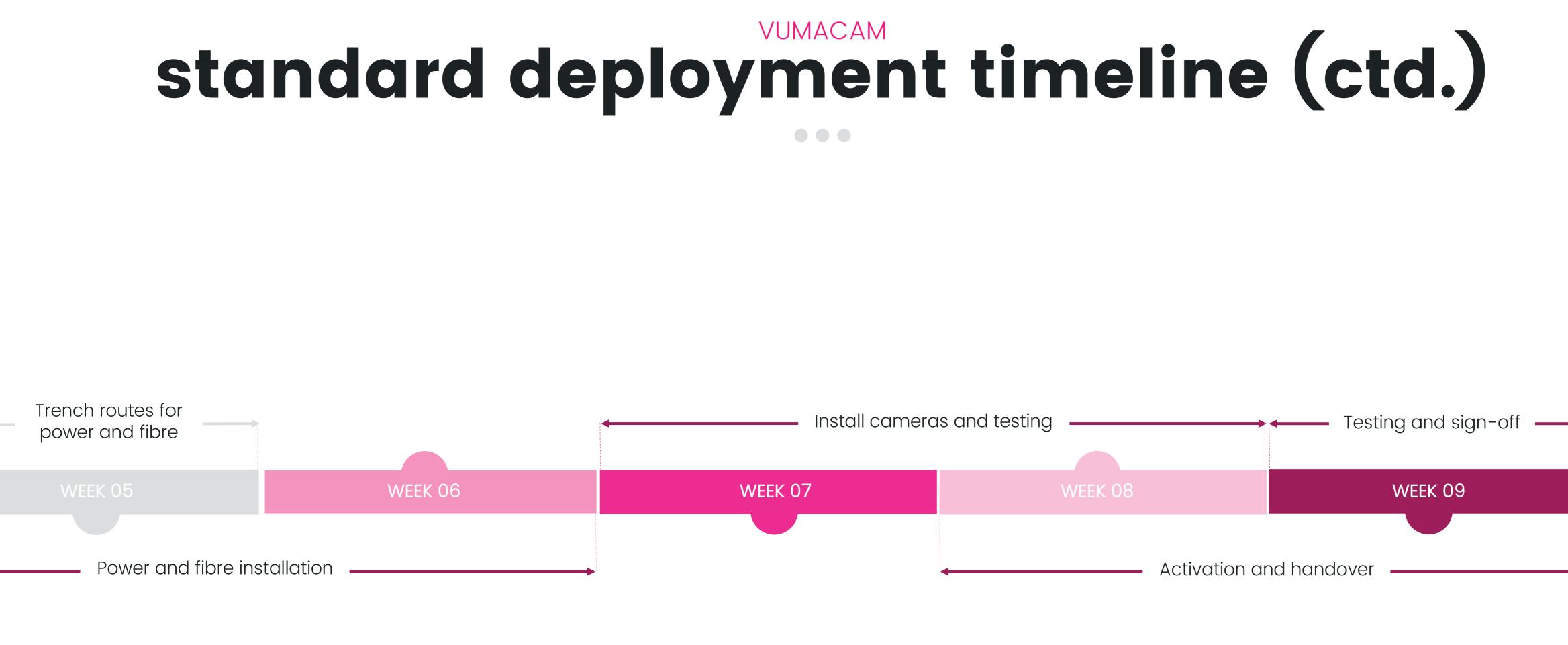


* Timeline subject to wayleave application, site survey, underground services and solution complexity

VUMACAM standard deployment timeline







* Timeline subject to wayleave application, site survey, underground services and solution complexity





LIVE POLES IN DEPLOYMENT PLANNING

Fourways

Krugersdorp

Roodepoort

Google Eart

Woodmead

Linksfield

Meve cou coverec

Braamfontein



VUMACAM





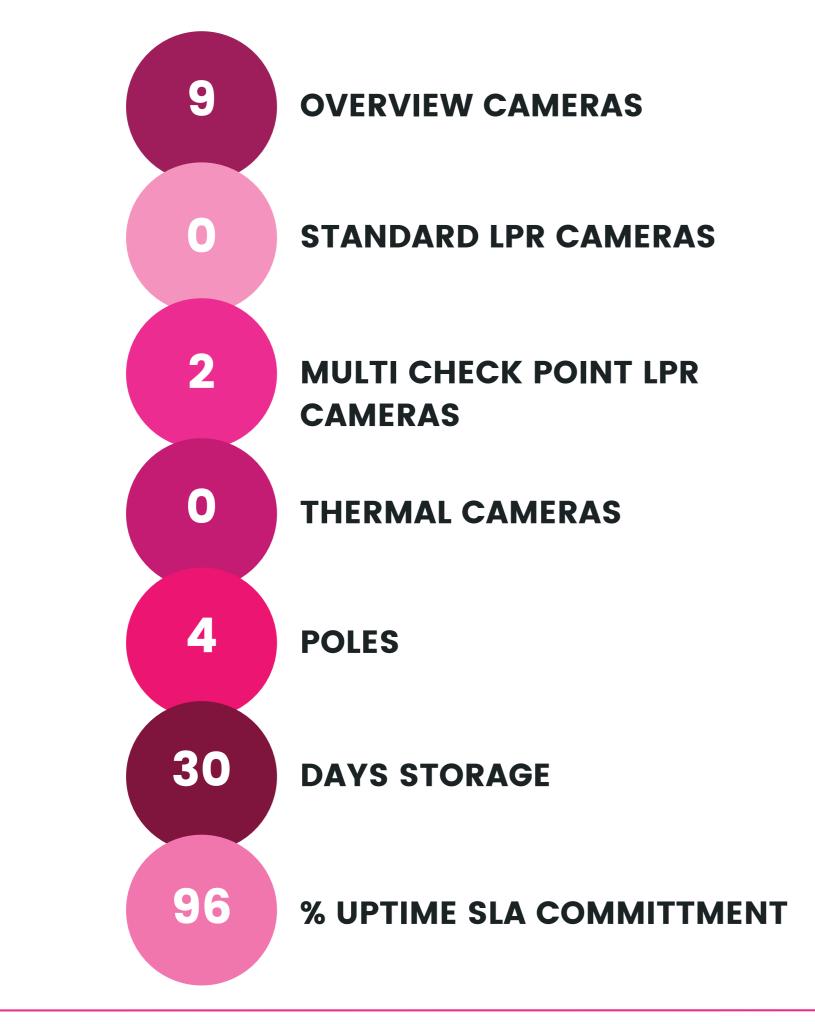


VUMACAM Khyber Rock proposed layout





Mapped Solution – 12 Month Contract



VUMACAM commercial overview

Per month

Excludes:

- VAT
- Connectivity to Teraco
- Analytics
- Control Room Monitoring

Costing subject to full site survey being conducted and wayleave approval.



infrastructure & software

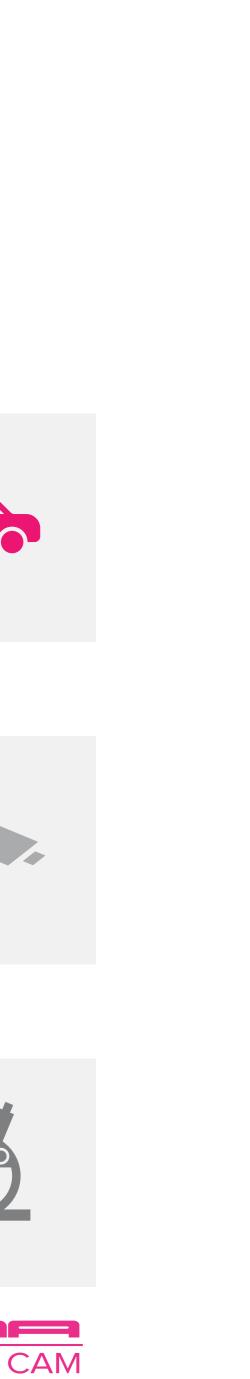




18

VUMACAM the technology

Vumacam supplies high quality, high availability video management as a service. This is done by:











- DarkFighter ultra-low light License Plate Recognition* technology • 1 / 1.8" progressive scan CMOS
- sensor
- Full HD 1080p, up to 25fps • 120 dB WDR

- Up to 32GB on-board
- storage
- 3 hanging IR LED lamps

OVERVIEW

2 MP IR Vari-focal Bullet Network Camera

- 1/2.8" Progressive Scan CMOS
- 1920 × 1080 resolution
- 2.8 to 12 mm focal length
- Powered by Darkfighter
- H.265, H.265+, H.264+, H.264
- 120dB Wide Dynamic Range
- BLC/3D DNR/ROI
- IP67, IK10

STANDARD LPR

2MP ANPR Ultra-Low Light **Bullet Camera**

- 1/1.8" Progressive Scan CMOS
- 1920 × 1080 @ 60fps
- Ultra-low light
- IR and white light, optional
- Auto-iris, support P-iris (-P)
- Capture rate>99% (certain) countries and regions)
- Recognition rate>98% (certain countries and regions) 120dB WDR

VUMACAM camera options

MULTI-LANE LPR

2MP Low Light Smart ANPR Unit

- Full set of smart features
- Up to 50 m IR range





Thermal Network Bullet Camera

- Recognition Range: ~250m
- Leading image processing technology: Adaptive AGC, DDE, 3D DNR, NETD < 40mk $(@25^{\circ}C,F\#=1.0)$
- Powerful behaviour analysis algorithm: Line crossing, Intrusion, Region Entrance & Exit
- Reliable temperature exception alarm function
- Advanced fire detection algorithm



SHORT RANGE THERMAL

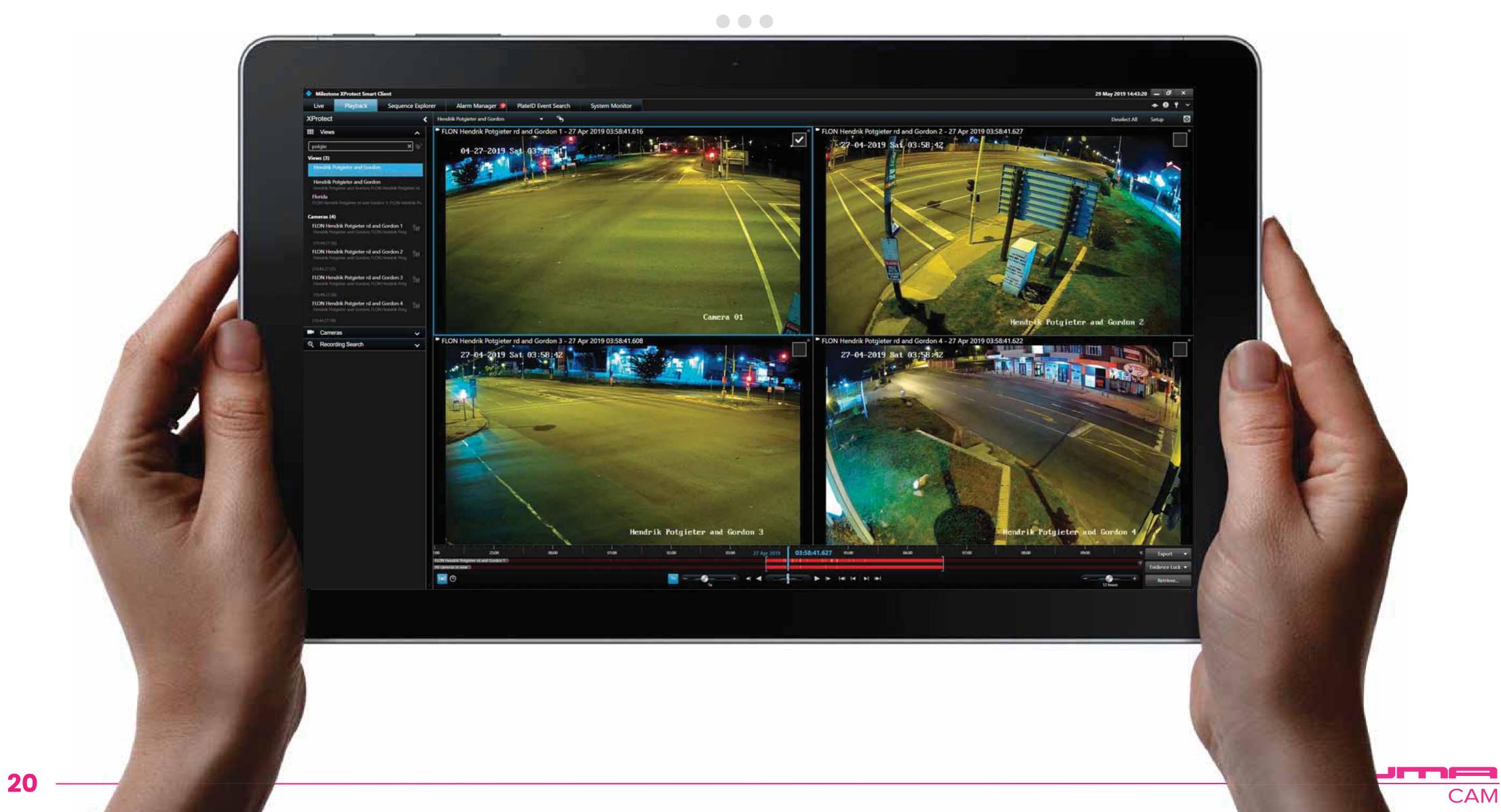
Thermal Network Bullet Camera

- Recognition Range: ~70m
- Leading image processing technology: Adaptive AGC, DDE, 3D DNR, NETD < 40mk $(@25^{\circ}C,F\#=1.0)$
- Powerful behaviour analysis algorithm: Line crossing, Intrusion, Region Entrance & Exit
- Reliable temperature exception alarm function
- Advanced fire detection algorithm



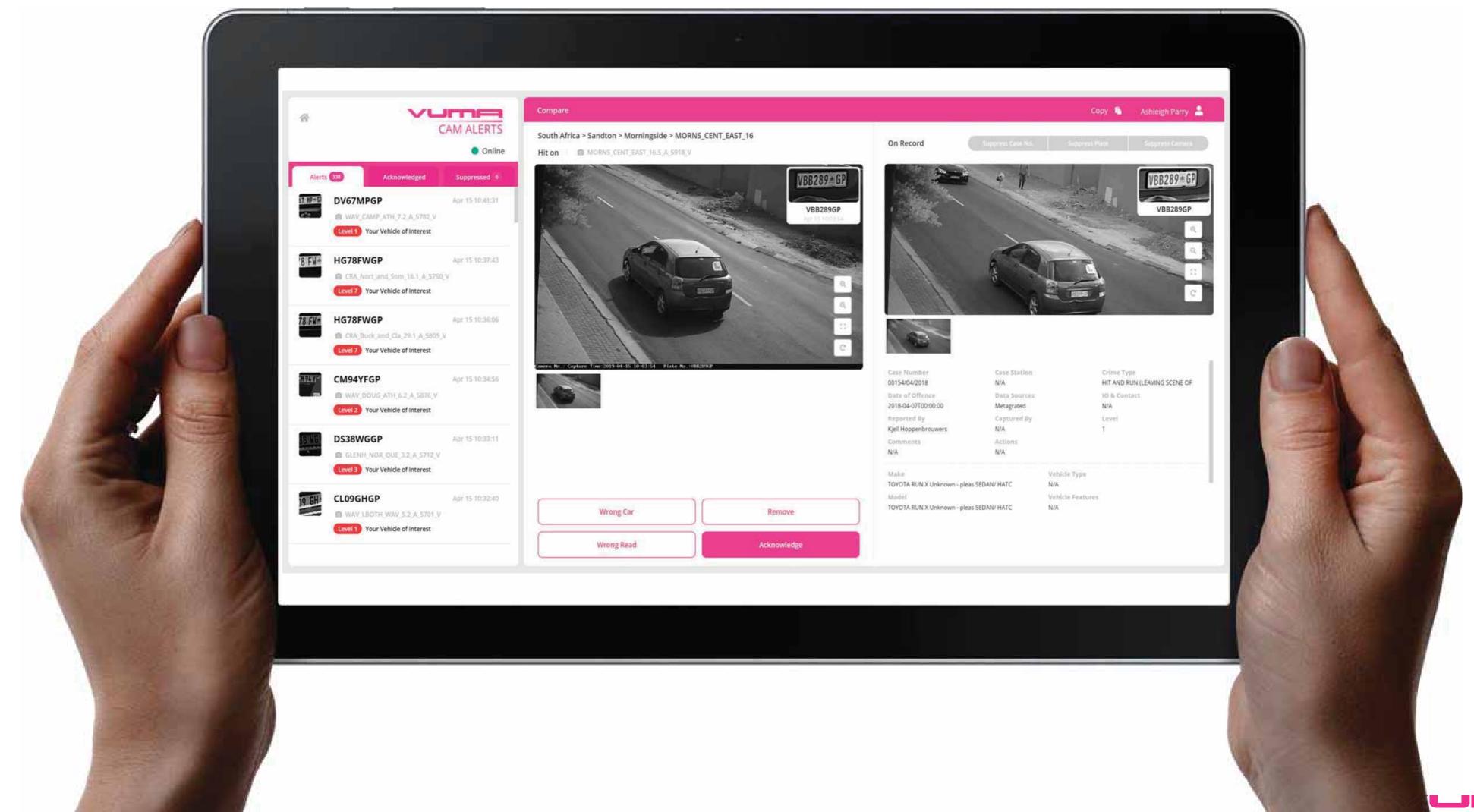






VUMACAM overview camera views





VUMACAM licence plate recognition

CAM

des with Pending Problems

tena lomacam co za has 1 alarm (20 minutes)

Amont Ledney Con, 45.2, 3, 2437 V has 1 starra (3 days)

mill Lettres (m. 43, 800 has 1 alarm (3 days)

WE Lefting the 45.1 1 0077 V has 1 merry (3 days)

/#IWE_LEGRED_GR_45.2_T_2437_V (3.days) AirW2 Letting GR 45 SW (3 days) AnWE_Leting_CR_451_T_0077_V (3 days) Allive PhotosPi (39 BVs (2 months) AirWell link and Elast 111 BW (2 months)

lutiness Services with Pending Problems

There are no pending problems

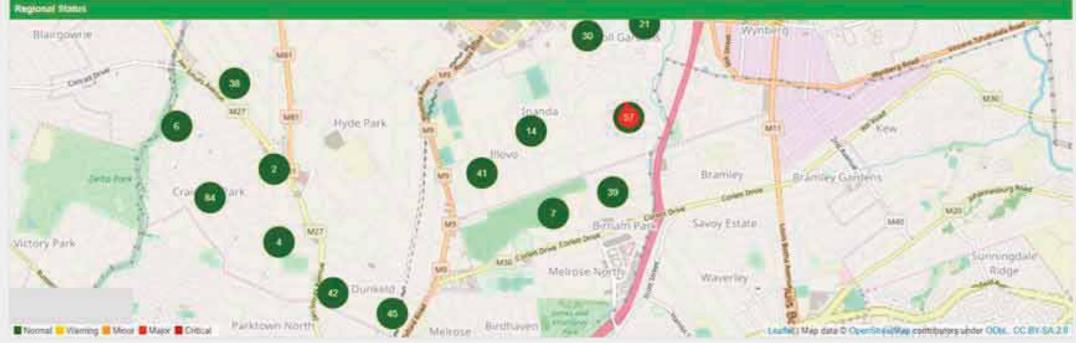
Applications with Fending Problems

There are no pendiog problems

MARRAN VLMAC-AM INFRAN	-	AREA	Number of cameras	MTTR (hours)	OUTAGE (hours)	SOATUO R	AVAILABILITY	SLA AVAILABILITY	
OB.02% ATR6, 60 B0.6 502.84 1.6 98.84 98.84 98.84 UNE 2019 BR0H 2 7.43 7.43 0.52 99.948 99.84 99.84 99.84 MARIAN VLAMAL-MM VREAVE 7000 BIRN 4 0.022 1.64 0.65 99.948 99.84 99.84 99.84 99.84 99.84 MARIAN VLAMAL-MM VREAVE 700 BIRN 4 0.022 1.64 0.05 99.94 99.94 99.84 <th< td=""><td></td><td>ABOTS</td><td>9</td><td>35.42</td><td>48.35</td><td>0.75</td><td>99.25</td><td>99.25</td><td>CARGEST CARGEST AND ADDRESS</td></th<>		ABOTS	9	35.42	48.35	0.75	99.25	99.25	CARGEST CARGEST AND ADDRESS
UNE 2019 BROM 3 4.2 15.09 0.70 99.3		ATH	60	11D.6	502.84	1.16	98.84	98.84	
UNE 2019 BROH 2 7.43 7.43 0.52 99.48 99.48 99.48 MARIAN VIAMACAM VIENNEW VIAMACAMA VIENNEW VIAMACAM VIENNEW VIAMACAMA VIENNEW	99.02%	BERG	3	42	15.09	0.70	99.30	99.30	
NUME 2019 (MRAM V 2000 (MRAM V 2) (MRAM V 2		BROH	2	7.43	7,43	0.52	99.48	99.48	al conero doerme
MRE ZOIS BORDS 2 2.66 7.96 0.65 99.45 99.	COLORING CON	BIRN	4	0.62	1.84	0.06	99.94	99.94	The source carriers and of closers are the component. The imposer read risk component (commonly of 1992) mission
MARKAN VLAMAGE AM VERVIEW 700 UPF 255 BRAM 12 25.74 47.06 0.54 99.60 99.80 99.80 Weaking desaurate at the full outpetter outpetter VER 255 BRAMV 2 1.65 2.16 2.06 99.60 99.60 99.60 Weaking desaurate at the full outpetter outpetter VER 255 BRAMV 2 1.63 8.03 0.02 99.035 99.05 90.05 HARMACEM 1 BRAM 6 5.47 1.617 0.37 99.63 99.66 99.66 90.66 90.05 100.05 90.05 90.05 90.05 90.05 90.05 100.05	UNE 2019	BORDS	2	2.66	7.96	0.55	99.45	99.45	colligional to Economica Prova - Energy Contracts
VIEW CV00 INFRADAL BRAMP 6 2.16 2.16 0.05 99.95 99.95 Market	ARTIAN VERANT ANA	BRAM	12	25.74	47.06	0.54	99.46	99.46	the marings incoming or long for a copiet to to come
HERMAN, 24. IRAMV 2 1.83 6.93 0.02 99.36 99.38 99.38 100.00 1	DVERVIEW 708	BRAMP	6	2.16	2.16	0.05	99.95	99.95	
BRUMAR BR C E.47 E.17 0.37 99.033 99.033 99.033 Material State BRY 20 90.023 205.64 1.84 99.483 99.433 Material State Material Sta		BRAMV	2	1.83	8.93	0.62	99.38	99.38	The desirance of a part integer and the arrive laster of
BRY 200 90.27 265.04 1.84 98.16 99.22 The spectrum wave in strange problem of the spectrum strange problem of the spectrum strange in the spectrum stran	MULTICHECK 21	BRUMA	6	5.47	16.17	0.37	99.63	99.63	constrained the opposing partial 2.1 should be showing a fit-
CRA 1.7.4 7.4.3 0.3.2 99.4.8 99.4.8 109.4.8 <td></td> <td>BRY</td> <td>20</td> <td>90.27</td> <td>265.64</td> <td>1.84</td> <td>98.36</td> <td>99.82</td> <td>The involution or control equilibric services of</td>		BRY	20	90.27	265.64	1.84	98.36	99.82	The involution or control equilibric services of
CRA 152 4120 9346.63 8.54 91.60 96.52 "A-Infectional State of the		CHELT	2	3.72	7,43	0.52	99.48	99,48	The article field of contacts user the regularity parcel. Tragget sectioning percentage is 200
The A of Photo Lases of a field of the same of the sam		CONSE	3	2.28	26.56	1.23	98.77	98.77	Artista Second article region?
ACCOMPANY OF A Second and a second and a statute of the second and a s		CRA.	152	4120	9344.63	8.54	91.46	08.62	
	Action actions.	NUMBER OF STREET, STRE	of half-on host of sit	enticity, relations of	atober antiditera.	ory film unseri-	ookinge		



Availability Over the Past 24 Nours							
Categories	Outages	Availability					
Cartietas		2.01987	4m 277%				
Categories Carletas Oservenie AniPR Threma Sinfates Serveni Total		31-07-427	95 9085 98 9085 81 4545 98 4075 90 0095				
JANPR .		17 cft 247	19 10415				
Thirma		24/11	87.4545				
Switzes		1.077	18.407N				
Roders		0 of 9	100.000%				
Secon		0.000	100.208%				
Total	Outages	Availability					
Overall Service Availability); of 823	99.255%				



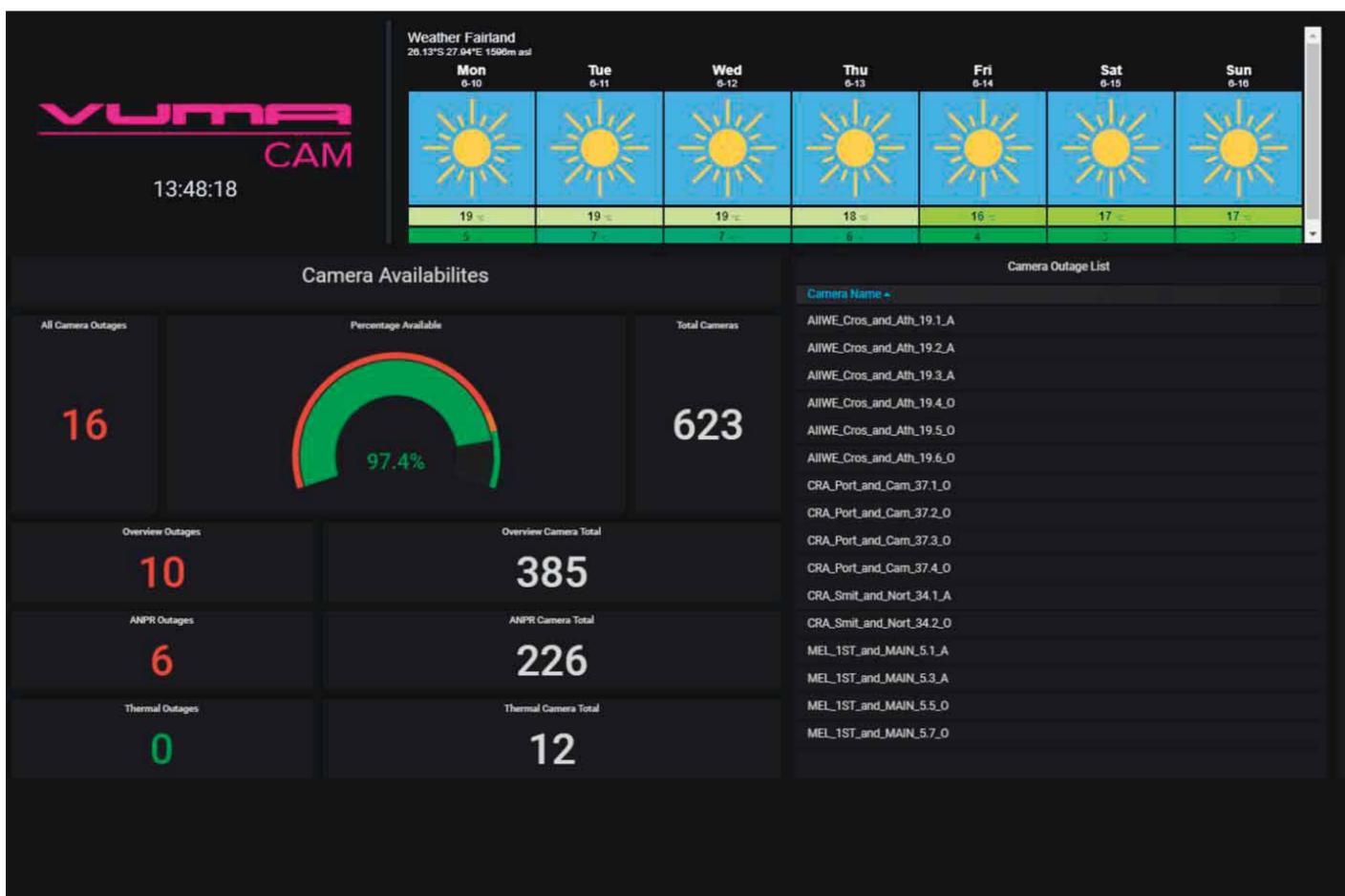
network monitoring dashboard

Notifications	
You have 404 outstanding rations There are 3,000 substanting rations Cm-Call Schedule	
Resource Graphs	
Tigge (the code table)	Q
KSC Reports	
Type The KISC suport name	٩
Grafenx Dashboards	
Applicating (ALCRI) AAREN (LEVE SC). (Administ (Recording 3) Administ (Recording 3) Administ (Recording 3) Altera (Recording 3	

Guice Search		
Node ID:		
	Search	
Node tabel like:		
	Search	
TCP/IP Address like		
220206222222222	Search	
Providing service:		
DNS	Υ.	Search



client monitoring dashboard



Available at extra monthly charge

	 LINK .		
me ÷			
and_Ath_19.1_A			
and_Ath_19.2_A			
and_Ath_19.3_A			
and_Ath_19.4_0			
and_Ath_19.5_0			
_and_Ath_19.6_0			
and_Cam_37.1_0			
and_Cam_37.2_0			
and_Cam_37.3_0			
and_Cam_37.4_0			
and_Nort_34.1_A			
and_Nort_34.2_0			
nd_MAIN_5.1_A			
ind_MAIN_5.3_A			
ind_MAIN_5.5_0			
ind_MAIN_5.7_0			

2019-06-10 13:47:26

Camera Outage List (cont)

No data to show @



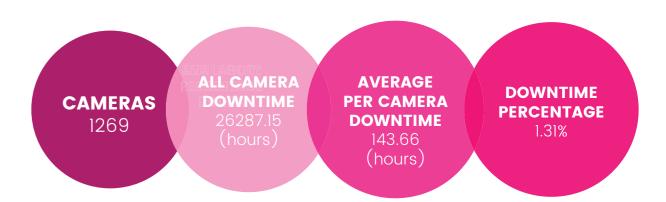
Vumacam UPTIME REPORT ALL AREAS



AREA	Number of cameras	MTTR (hours)	OUTAGE (hours)	OUTAGE %	AVAILABILITY %	SLA AVAILABILITY
ABOTS	9	35.42	48.35	0.75	99.25	99.25
ATHL	60	110.6	502.84	1.16	98.84	98.84
BERG	3	4.2	15.09	0.70	99.30	99.30
BIRDH	2	7.43	7.43	0.52	99.48	99.48
BIRN	4	0.62	1.64	0.06	99.94	99.94
BORDS	2	2.66	7.96	0.55	99.45	99.45
BRAM	12	25.74	47.06	0.54	99.46	99.46
BRAMP	6	2.16	2.16	0.05	99.95	99.95
BRAMV	2	1.83	8.93	0.62	99.38	99.38
BRUMA	6	5.47	16.17	0.37	99.63	99.63
BRY	20	90.27	265.64	1.84	98.16	99.82
CHELT	2	3.72	7.43	0.52	99.48	99.48
CONSK	3	2.28	26.56	1.23	98.77	98.77
CRA	152	4120	9344.63	8.54	91.46	98.62

*SLA UPTIME does not include downtime caused by maintenance of the system; service unavailability caused by events outside our, or our personnel's reasonable control such as loss of electricity, adverse weather conditions, any fiber network outage or vandalism, and excludes the failure or unavailability of your facilities or systems such as internet connectivity, any other service or third-party used by you to use, connect to, or access the service





Cameras

All cameras covered by the applicable contract

All camera downtime

The total summation of all downtime for all cameras. i.e. a pole had four cameras (overview or LPR) down simultaneously for an hour the total downtime would be calculated as 4 cameras x 1 hour = 4 hours downtime.

Average per camera downtime

The average downtime or time for a camera to come online over the entire base of cameras over the reporting period.

Downtime percentage

The downtime as a percentage over the entire base of cameras over the reporting period. SLA allowable downtime is 4%.

Availability percentage

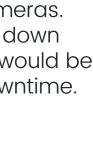
The availability or normal expected working condition of the entire fleet of cameras over the reporting period. Target availability percentage is 96%

MTTR

Mean time to repair













VUMACAM

stakeholders & engagements



Bramley Village Society







Emmarentia Residents Association

Bramley Needs You!





RANDPARK residents association

A village in a city





Vorna Valley Residents Association (VVRA)





Emmarentia Residents Association



FOURWAYS

FUTURECITY





THE AGE EST.1904



Melville Security Initiative























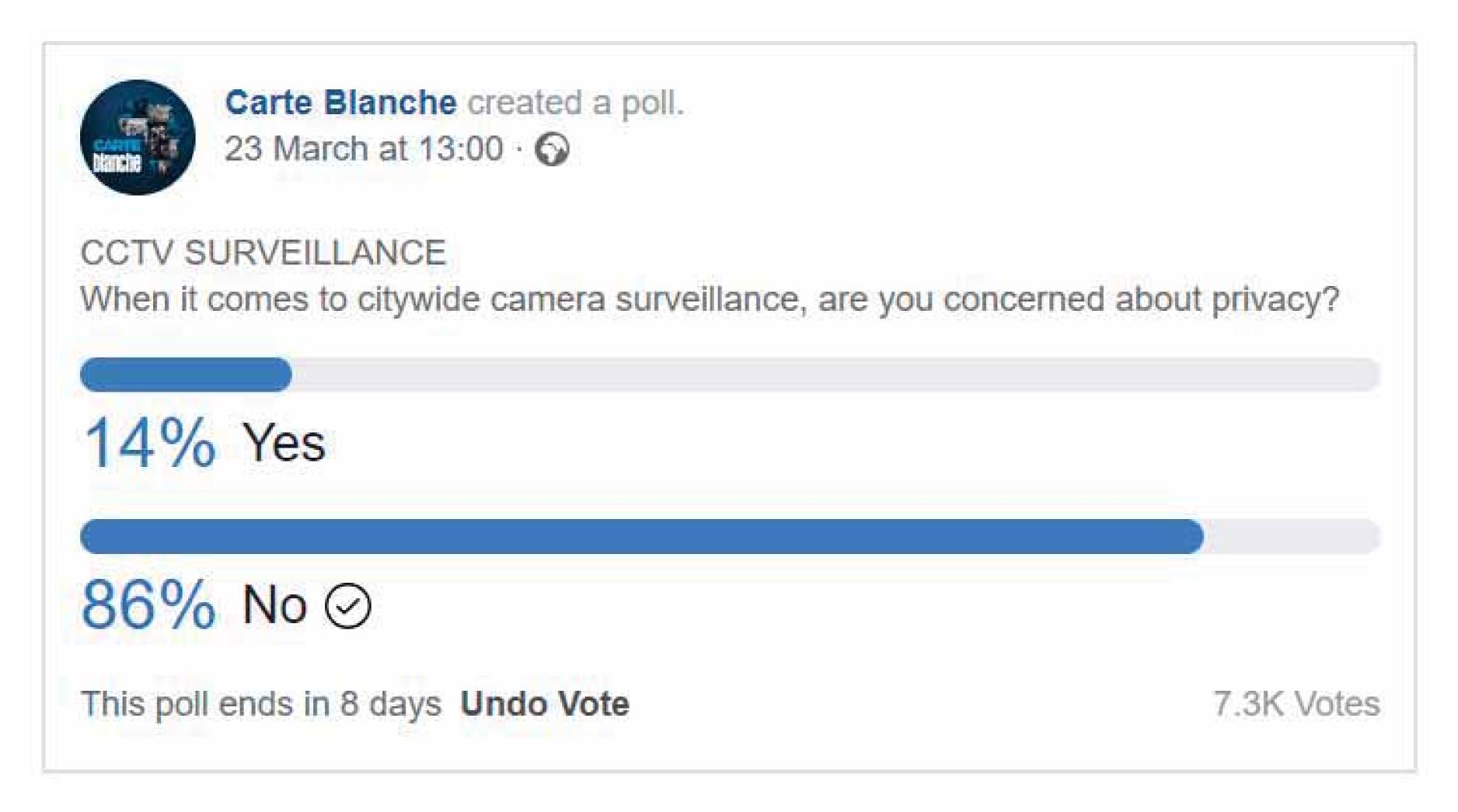






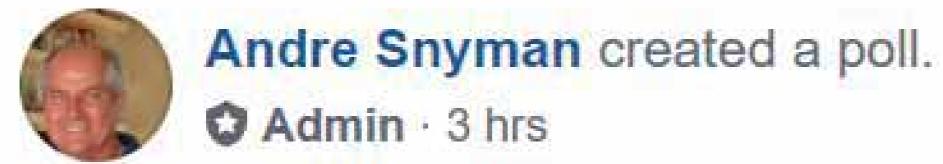
CAM

carte blanche (facebook)





eblockwatch



I am asking my eblockwatch members if the would like us to assist No



VumaCam nail criminals by installing cameras on every street corner. Yes or



 \sim



Carte Blanche Retweeted Carte Blanche @ @carteblanchetv · Mar 23

privacy? #CarteBlanche

16% Yes

84% No 🕢

802 votes • 1 day left



When it comes to citywide camera #surveillance, are you concerned about



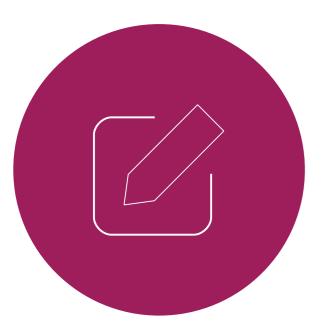
 \sim

Additional information

This proposal does not commit the Client to pay any costs incurred in the preparation or submission of any proposal or any costs incurred by Vumacam in connection with the negotiation and execution of a contract with the Client.

The pricing proposal and offering submitted herein shall remain in effect for a period of 30 days.



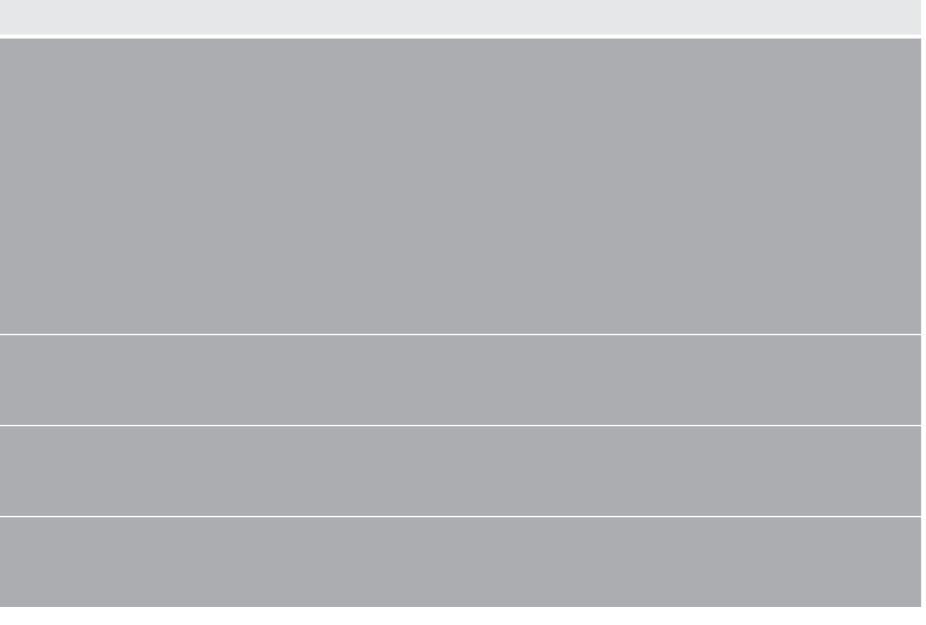


I hereby confirm acceptance and agreement of the Proposal: Khyber Rock- 24/7 209.07.04 and the content contained therein

By signing this document, I certify that I am duly authorised to make representation on behalf of the Company/Client I certify that the information provided below is, to the best to my knowledge and belief, true, accurate and complete

Acceptance	
Signature	
Name	
Name	
Job Title	
Date	

VUMACAM acceptance







VUMACAM (PTY) LTD 312 Kent Avenue, Randburg 2194, Gauteng, South Africa

Eitan Ash 082 824 9560 Eitan@vumacam.co.za

VUMACAM Contact $\bullet \bullet \bullet$